



**BIG ENOUGH TO COMPETE –
SMALL ENOUGH TO CARE.**

1ST QUARTER, FINANCIAL YEAR 2023/2024, DECEMBER 2023

THE AGENDA

01 OVERVIEW

02 KEY FIGURES 1ST QUARTER, FY 2023/2024

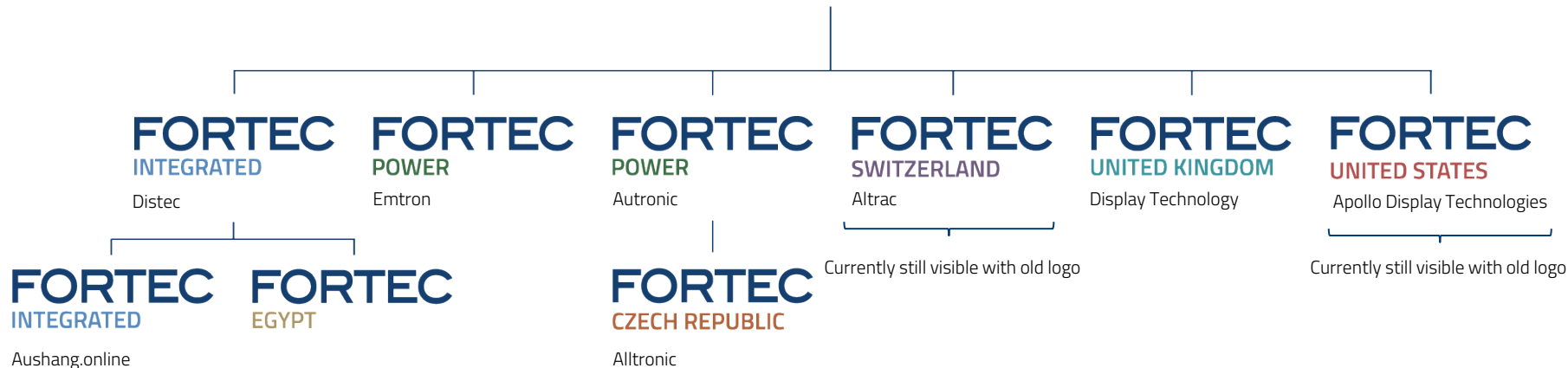
03 FORECAST

04 ANNEX

LOCALLY ANCHORED & GLOBALLY ACTIVE

FORTEC GROUP

FORTEC Elektronik AG



1ST QUARTER 2023/2024: TIMES REMAIN CHALLENGING

Factors influencing the business development

- Challenging overall environment
- Inflation-related increase in personnel costs and other operating costs
- Ukraine war
- Economic and political uncertainties

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04 ANNEX

SIGNIFICANT EARNINGS GROWTH IN THE 1ST QUARTER OF 2023/2024

1st quarter in FY 2023/2024
compared to the 1st quarter of the previous year

in Mio. EUR	01.07.23 - 30.09.23	01.07.22 - 30.09.23
Turnover	26,6	25,0
EBIT	3,5	2,7
Net income	2,4	1,9

- EBIT increase
- Sales growth despite intermediate bottlenecks and geopolitical uncertainties

A DETAILED LOOK AT THE CONSOLIDATED INCOME STATEMENT

IN THE ANNUAL COMPARISON 2023/2024 VS. 2022/2023

	1. Quarter 01.07.23 – 30.09.23	Change compared to PY	1.Quarter 01.07.22 – 30.09.22
Turnover in TEUR	26,586	+ 6.4 %	24,978
EBIT in TEUR	3,527	+29.0 %	2,733
Net income in TEUR	2,404	+24.1 %	1,937
Ovrrall result in TEUR	2,544	+ 9.5 %	2,322

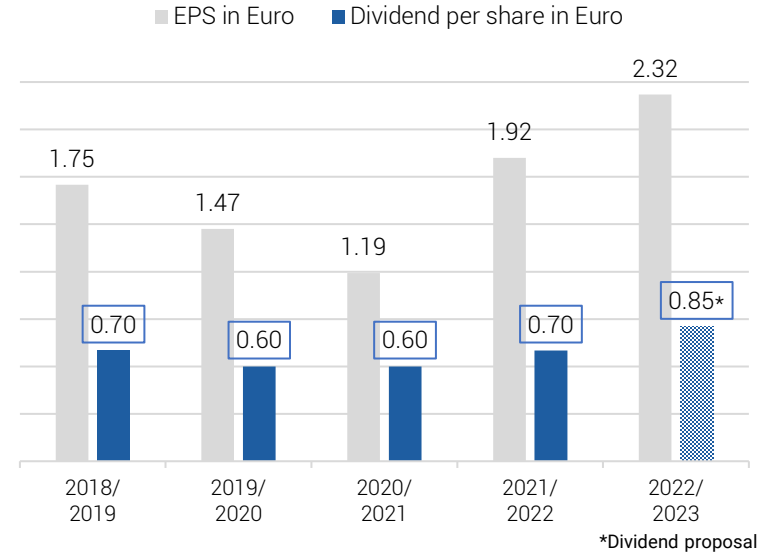
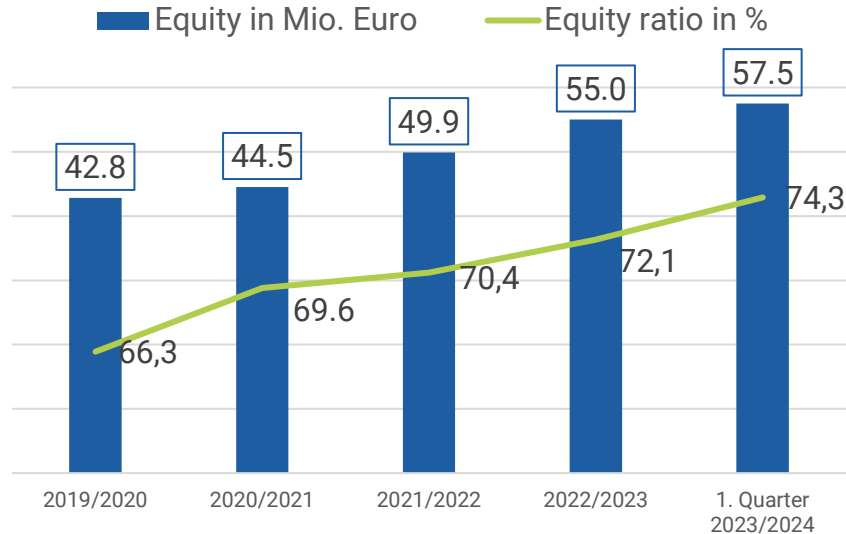
KEY FIGURES AT A GLANCE

Financial year	2018/2019	2019/2020	2020/2021	2021/2022	2022/2023
Turnover in Mio. EUR	88.3	87.7	77.4	89.0	105.9
EBIT in Mio. EUR	7.4	6.5	5.3	8.5	10.7
EBIT-Marge in %	8.4	7.4	6.9	9.5	10.1
Net income in Mio. EUR	5.7	4.8	3.9	6.3	7.6
Dividend per Share in EUR	0.70	0.60	0.60	0.70	0.85*

- Over 39 years in the profit zone
- Solid financing
- Stable dividend policy

*Dividend proposal

RISING EQUITY AND STABLE DIVIDEND



- Group equity as of 30.09.2023 at EUR 57.5 Mio. (30.06.2022: EUR 55.0 Mio.)
- Cash and cash equivalents as at 30.09.2023 at EUR 14.8 Mio. (30.06.2022: EUR 13.2 Mio.)
- Inventories as of 30.09.2023 at EUR 32.1 Mio. (30.06.2022: EUR 32.6 Mio.)

DIE AGENDA

- 01 OVERVIEW
- 02 KEY FIGURES 1ST QUARTER, FY 2023/2024

03 FORECAST

- 04 ANNEX

FORECAST 2023/2024

Turnover

EUR 106.0 Mio. up to EUR 116.0 Mio. (financial year 2022/2023: EUR 105.9 million)

Group-EBIT

EUR 9,5 Mio. up to EUR 11.0 Mio. (financial year 2022/2023: EUR 10.7 million)

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- 02 KEY FIGURES 1ST QUARTER, FY 2023/2024
- 03 FORECAST AND OUTLOOK

04 ANNEX

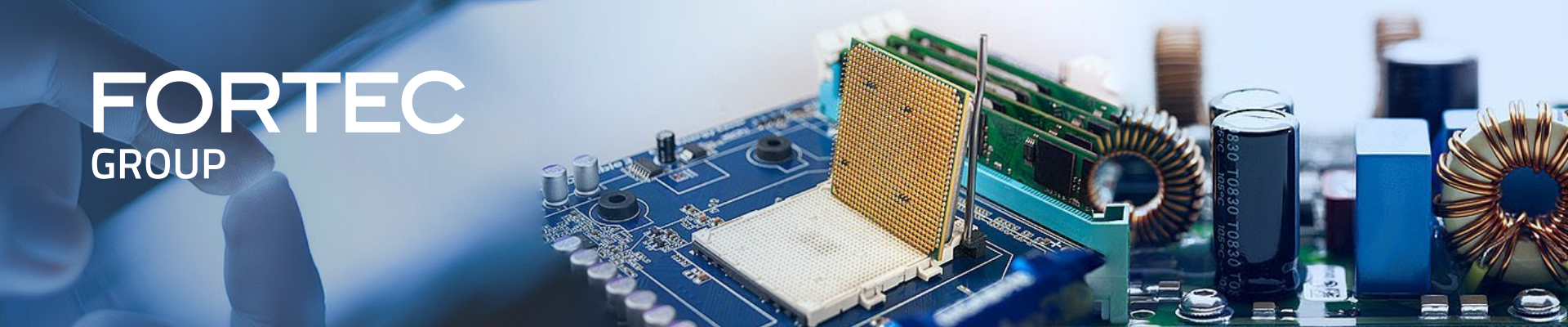
FINANCIAL CALENDAR

07.02.2024	Annual General Meeting
27.03.2024	Publication of half-year report FY 2023/2024
29.05.2024	Publication of announcement 3rd quarter FY 2023/2024
30.10.2024	Publication of financial report FY 2023/2024

LEGAL NOTICE

This presentation contains forward-looking statements about future developments that are based on current estimates and plans of the management. These are subject to risks and uncertainties. Should one of these factors of uncertainty or other imponderables occur or should the assumptions underlying the statements prove to be incorrect, the actual developments could deviate substantially from the possible developments mentioned or implicitly expressed in these statements.

The Company does not intend or assume any obligation to update any forward-looking statements, which speak only as of the date they are made.



FORTEC
GROUP

**THANK YOU VERY MUCH FOR
YOUR INTEREST.**

SANDRA MAILE | CEO CHAIRWOMEN OF THE BOARD